



## **Dr. Peeling's Principles of Management: Practical Advice for the Front-Line Manager**

by Nic Peeling  
ISBN: 0-932633-54-4 ©2003

### **Uncommon Approaches to Managing Difficult People and Situations**

#### **About the Book**

Every day, professionals are promoted into management, often with less knowledge of leadership than of the tools of their trade. Although there are plenty of management books on the market, few address the stickiest issues that hands-on managers face.

Nic Peeling knows the transition to management is tough—because he went through it on his own. In this book, he's captured all the management advice he wished he had been given. Dr. Peeling's Principles of Management offers new and experienced managers a handy compendium of pragmatic advice that tackles such questions as

- \* How do you motivate a failing team?
- \* How do you inspire an under-performer or terminate a problem staff member?
- \* What tasks might you shirk—and what rules can you break?
- \* When should you retreat from office politics rather than retaliate?
- \* What distinguishes a leader from a manager?

These issues and countless others are matched with Peeling's candid, thought-provoking insights. All new managers—and all future managers—should read this book.